

# The Latest Legal Information for Appealing Denied Insurance Claims



## Audioconference: 50 Appeal Letters And How To Use Them Like A Pro

### Speaker

Tammy E. Tipton, Author, Healthcare Paralegal and President of Appeal Solutions, Inc.

### Who Should Attend?

- Billing & Coding Staff
- Appeals Personnel
- Business Office Mgrs, Administrators and Healthcare Finance Executives
- Precertification/Case Management Staff

### Why Attend?

A great percentage of denials can be overturned but you must get the carriers' attention. Our professional appeal letters are guaranteed to help you resolve unfair denials.

### More Information?

Call us at 888-399-4925 or visit [appealsolutions.com](http://appealsolutions.com)

### Summary

It's a fact: A well-written appeal is your most effective tool for challenging an insurance claim denial. In this audio conference, presenter Tammy Tipton will provide 50 of Appeal Solutions' most effective Level I and Level II Appeal Letters and share the strategies to make these appeal letters collect on unfair denials.

A nationally recognized authority on this topic, Ms. Tipton will explain, clearly and concisely, specific tactics for selecting and preparing the right appeal letter for a wide range of denials. She will also assist participants with understanding their legal rights and how to argue those rights effectively when carriers uphold denials unfairly. Gain insights into:

### Key areas to be covered include:

- Winning the reimbursement war by using the 50 Appeal Letters provided during the audioconference
- Timely appeal submission and how our Level II letters enable you to meet appeal submission deadlines
- Selecting the most appropriate letter for each appeal and determining which state & federal laws to know and use
- Using state & federal laws to overturn benefit reductions
- Getting a move on stalled claims
- Obtaining detailed responses to your appeals instead of those frustrating form letters
- Seven tips to improving medical necessity denials



### You'll Receive:

- 50 proven appeal letters
- 90-minute audio conference training on using our appeal letters and how to respond to carriers' frustrating form letter responses.
- 30 day free trial to over 1500 appeal letters at [appeallettersonline.com](http://appeallettersonline.com)

### When?

March 4, 2008  
11:00AM Central Time

Register today by returning this form, ordering online at [www.AppealSolutions.com](http://www.AppealSolutions.com) or by calling 888-399-4925

**Call 888-399-4925 or Fax 866-866-4394 to Register**  
Or mail this form to: **Appeal Solutions • P.O. Box 191 • League City, TX 77574**

<input type="checkbox"/>	<b>Audioconference &amp; AppealLettersOnline Membership.</b> Save \$149 by signing up for the audioconference and 1-year access to our online database of 1500 medical appeal letters.	\$379 <b>(Save \$149)</b>
<input type="checkbox"/>	<b>Audioconference &amp; 50 Appeal Letters Only.</b>	\$249
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