The Latest Legal Information for Appealing Denied Insurance Claims

Appeal Solutions

Audioconference: 5 Sentences to Improve Your Medical Appeal Letters

Speaker
Tammy E. Tipton, Author, Healthcare Paralegal and President of Appeal Solutions, Inc.

Who Should Attend?
- Billing & Coding Staff
- Appeals Personnel
- Business Office Mgrs, Administrators and Healthcare Finance Executives
- Precertification/Case Management Staff

Why Attend?
A great percentage of denials can be overturned but you must get the carriers' attention. Our professional appeal letters are guaranteed to help you resolve unfair denials.

More Information?
Call us at 888-399-4925 or visit appealsolutions.com

Summary
Can five sentences really mean the difference between appeal success and failure? Speaker Tammy Tipton will explain the importance of each of the five sentences and describe what laws can actually force carriers to be more responsive to each sentence. The sentences to be discussed are as follows:

- **Sentence 1:** This letter is to notify you that our office has obtained an assignment of benefits for treatment rendered which is enclosed for your records.
- **Sentence 2:** We request peer-to-peer conversation regarding this denial to facilitate the complete review of the denial between medical professionals with the same or similar medical credentials and training.
- **Sentence 3:** If peer-to-peer review is not provided, please provide the following information which should have been disclosed with the initial denial: name and credentials of the original reviewer, complete copy of internal clinical or coding guidelines applicable to denial, outline of any records needed to further review claim and recommendation regarding alternative care and/or coding.
- **Sentence 4:** It is our position that failure to provide the requested information may violate state and/or federal claim processing disclosure laws or, in the minimum, non disclosure reflects a poor quality medical process which discourage treatment provider input.
- **Sentence 5:** This is the most powerful addition to your appeal letter and will be discussed during the presentation. Sample letters will be included in the presentation to demonstrate how to incorporate these sentences into your appeals.

December 16, 2008

11:00-12:30 A.M. Central Time

You'll Receive:
- 90-minute audio conference.
- Sample Appeal letters proven effective at overturning denials.
- **30 day free trial to over 1500 appeal letters at appeallettersonline.com**

When?
December 16, 2008
11:00AM Central Time

Register today by returning this form, ordering online at www.AppealSolutions.com or by calling 888-399-4925

Call 888-399-4925 or Fax 866-866-4394 to Register

Or mail this form to: **Appeal Solutions • P.O. Box 191 • League City, TX 77574**

❒	**Audioconference & AppealLettersOnline Membership.** Save $149 by signing up for the audioconference and 1-year access to our online database of 1500 medical appeal letters.	$379 **(Save $149)**
❒	**Audioconference & Appeal Letters Only.**	$249

❒ ***Check Enclosed.*** Payable to Appeal Solutions.

❒ ***Charge my:*** ❒ AmEx ❒ VISA ❒ MC

Credit Card Acct. No. _____ Exp. Date _____

Signature _____

Organization _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Contact _____

E-Mail _____

By signing this Credit Card Billing Authorization Form the individual executing this form on behalf of the Buyer represents and warrants that he/she is authorized by the Buyer to make purchases. The signer acknowledges that this purchase will be charged to the credit card identified above, subject to Appeal Solutions' End-User License Agreement. By signing this form the signer also acknowledges that he/she has read and will abide by the Terms of Membership Agreement located at www.appeallettersonline.com.