

The Latest Legal Information for Appealing Denied Insurance Claims



Audioconference: Medical Necessity Appeals and Demanding a Quality Review by the Payer

Speaker

Tammy E. Tipton, Author, Healthcare Paralegal and President of Appeal Solutions, Inc.

Who Should Attend?

- Billing & Coding Staff
- Appeals Personnel
- Business Office Mgrs, Administrators and Healthcare Finance Executives
- Precertification/Case Management Staff

Why Attend?

A great percentage of denials can be overturned but you must get the carriers' attention. Our professional appeal letters are guaranteed to help you resolve unfair denials.

More Information?

Call us at 888-399-4925 or visit appealsolutions.com

Summary

Medical billing professionals send detailed, persuasive appeal letters every day. Despite these well-written efforts, many appeal letters result in "Denial Upheld." In this audio conference, presenter Tammy Tipton will discuss how to assess appeal responses for signs of a poor quality review. Strategies for demanding peer review, peer discussion, expert review and complete clinical disclosure will be explained. Level II medical necessity appeal customizations will be demonstrated so that none of your higher-level appeals are rejected due to "no new information." This audio conference will explain, clearly and concisely, specific tactics for selecting and preparing the right appeal letter for different types of medical necessity denials. It will also assist participants with understanding their legal rights to clinical review criteria and how to argue those rights effectively when carriers uphold denials unfairly.

Key areas to be covered include:

- Citing regulatory information to demand high quality medical necessity reviews
- Timely appeal submission and how our appeal letter collection enables you to meet appeal submission deadlines
- Asserting your rights with insurers including your right to demand and review the carrier's internal rules and guidelines used to reach the adverse determination
- What to do with standard form letter responses and what courts have said about payers' irresponsible medical reviews
- Using attachments to make your appeal stronger



**March 27,
2007**
11:00-12:30am
Central Time

You'll Receive:

- 90-minute audio conference.
- Appeal letters proven effective at overturning denials.
- **30 day free trial to over 1500 appeal letters at appeallettersonline.com**

When?

March 27, 2007
11:00AM Central Time

Register today by returning this form, ordering online at www.AppealSolutions.com or by calling 888-399-4925

Call 888-399-4925 or Fax 866-866-4394 to Register
Or mail this form to: **Appeal Solutions • P.O. Box 191 • League City, TX 77574**

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